

NAIOP NC State Conference: March 21 – 22, 2012
The Umstead, Cary - NC
“2012: It’s The Economy *and* The Elections”

ADDITIONAL SPEAKER INFORMATION

Gubernatorial Candidate Pat McCrory



Mayor McCrory has distinguished himself as a leader in the areas of public safety, economic development, housing and transportation. He has been nationally recognized for his leadership in developing Charlotte’s 25-year transportation and land-use plan. Since September 2001, McCrory has been called upon by President Bush and Homeland Security Secretary Tom Ridge to identify public safety partnerships between local and federal government and develop a local Citizens Corp.

Gary Pearce & Carter Wrenn



Gary Pearce is a Democrat. Carter Wrenn is a Republican.

They met when they negotiated the Helms-Hunt debates in 1984 — Gary representing Governor Hunt, Carter representing Senator Helms. They have directed eleven successful statewide campaigns for Governor, Senator and President. Visit Their website www.talkingaboutpoints.com for more information.



Mr. Pearce was a key advisor to Gov. Jim Hunt and worked in all of Hunt's campaigns for Governor and the 1984 Senate race. He has worked with a number of other Democratic candidates for statewide and local office. Mr. Wrenn served as director of the National Congressional Club, managed Ronald Reagan's campaign in North Carolina, was media advisor to the Steve Forbes campaign for President, and directed five successful Republican campaigns for US Senate in NC.

Ted Abernathy, Southern Growth Policies



For the past 3 years, Ted has been Executive Director of the Southern Growth Policies Board, a 40-year old public policy think tank that provides economic development research and advice for 13 Southern states. Southern Growth specializes in the areas of technology and innovation, globalization, talent, civic engagement, cluster development, collaboration, and leadership. Ted speaks to over 100 groups annually on topics ranging from future global economic trends to changing leadership models.

CEO Roundtable

Craig Youst
Red Hat

Red Hat (www.redhat.com, NYSE:RHT), the world's leading provider of open source solutions and an S&P 500 company, is headquartered in Raleigh, NC with more than 4,000 employees in more than 70 offices spanning the globe. Red Hat provides high-quality, affordable technology with its operating system platform, Red Hat Enterprise Linux, together with cloud, virtualization, applications, management, storage and service-oriented architecture (SOA) solutions, including Red Hat Enterprise Virtualization and JBoss Enterprise Middleware. Red Hat also offers support, training and consulting services to its customers worldwide.

Gary Rackliffe
ABB

ABB (www.abb.com, NYSE:ABB) is a leader in power and automation technologies that enable utility and industry customers to improve performance while lowering environmental impact. The ABB Group of companies operates in around 100 countries and employs about 117,000 people. The company's North American operations, headquartered in Cary, North Carolina, employ about 11,000 people in 20 manufacturing and other major facilities

Scott Blessington
Fidelity Rest Estate Company

In his role, Scot has direct responsibility for overseeing all construction activities in the Mid Atlantic region. Scot is currently leading the redevelopment and master planning effort for the Network Center Campus recently acquired in the RTP. Since coming to Raleigh in 2006, Scot has managed the design and construction of six leased building projects including the build-out of the CSS call center. Scot was also the lead project manager on the RTP data center - responsible for managing all construction work to provision the facility. Scot has also been recently assigned as the Transformation Leader for the Investor Center delivery team. As Transformation Leader, Scot will work to implement project process improvements to meet the transformation objectives of cost effectiveness, simplification and speed to market Scot joined Fidelity in 2004 and prior to that was a Senior Project Manager for CB Richard Ellis assigned to Fidelity exclusively.

Steve Brechbiel
Quintiles

Quintiles (www.quintiles.com) is the only fully integrated biopharmaceutical services company offering clinical, commercial, consulting and capital solutions worldwide. Quintiles is headquartered in Durham, NC with more than 20,000 engaged professionals in 60 countries works with an unwavering commitment to patients, safety and ethics. Quintiles helps biopharmaceutical companies navigate risk and seize opportunities in an environment where change is constant.

Ron Insana, Senior Analyst, CNBC and Financial Industry Expert



A financial journalist who stands alone among his peers in having the experience of working for and running his own hedge fund, Ron Insana offers clear, unvarnished insights on the ever-changing status of the economy. Currently host of a nationally-syndicated daily radio show and a senior analyst and commentator for CNBC, Insana has access to all of the top financial players in Washington and on Wall Street and translates the market signals and political maneuvers into information everyone understands. His hands-on experience in the financial industry—through some of the markets’ most turbulent times—give an added depth of perspective that few analysts can match. He offers practical advice on what individuals and businesses can and should do now to protect what you have and to find opportunities in any type of market condition. Insana is the author of *Traders’ Tales*, *The Message of the Markets*, *TrendWatching* and most recently *How to Make a Fortune from the Biggest Bailout in U.S. History: A Guide to the 7 Greatest Bargains from Main Street to Wall Street*.