

## NAIOP NC State Conference: March 21 – 22, 2012

The Umstead, Cary - NC

# “2012: It’s The Economy *and* The Elections”

## AGENDA

### Wednesday, March 21, 2012

- 2:00 - 4:00 pm      **Registration & Check-in**
- 3:00 - 4:00 pm      **Statewide NAIOP Leadership Session with Mark Selvitelli, VP Membership and Chapter Relations, NAIOP Corporate**
- 4:00 - 5:00 pm      **Welcome Comments from NAIOP Research Triangle Chapter and NAIOP Corporate; An appearance by Gubernatorial Candidate Pat McCrory**
- 5:00 - 6:00 pm      **Welcome Reception – hosted by Research Triangle Developing Leaders**
- 6:00 pm              **Motorcoach Transportation provided to RBC Center for Carolina Hurricanes Game**
- 6:30 - 10:00 pm    **“BREAKING THE ICE”- Networking, Dinner & Hurricanes Game**  
Don’t miss this opportunity to network and socialize with commercial real estate professionals and business leaders representing all three North Carolina NAIOP chapters while enjoying great food, complimentary drinks and a “Canes” game. Motorcoach transportation available throughout the evening. Last bus back to Umstead departs at the end of the game.

### Thursday, March 22, 2012

- 7:45 - 8:45 am      **Continental Breakfast**  
Breakfast and Networking
- 9:00 - 9:45 am      **Gary Pearce & Carter Wrenn: “Talking About Politics”-LIVE**  
Hear from these experts on what to expect in a very important political year, where NC figures to be one of the most influential battleground states in the country.
- 9:45 -10:00 am      *Break - Be sure and take time to thank our 2012 conference sponsors*
- 10:00 - 10:45 am    **Ted Abernathy: “The State of the State’s Economic Recovery”**  
Hear from economist and policy watchdog, Ted Abernathy, to get a glimpse into the overall economic recovery and job creation outlook from the national, southeast regional and state-wide perspective.
- 10:45 - 11:30 am    **Corporate Executive Roundtable “Why the Triangle ?”**  
Panelists: Craig Youst, Red Hat; Gary Rackliffe, ABB; Scott Blessington, Fidelity Real Estate Company; Steve Brechbiel, Quintiles  
Moderator: Ted Abernathy, Southern Growth Policies Board  
Hear from corporate-level executives of large multi-national corporations representing the primary economic development clusters for the Triangle region discuss why they chose the Triangle over other options throughout the world to establish their corporate headquarters.
- 11:30 - 12:00 pm    *Break- Visit our sponsor booths!*
- 12:00 - 1:30 pm      **Lunch with Keynote Speaker**  
**Ron Insana, Senior Analyst, CNBC and Financial Industry Expert**  
As the U.S. and global economies move toward recovery, Ron Insana applies his journalistic perspective to how Wall Street, Main Street and Washington shape what the new normal means for all of us.